

AGENDA

ROANOKE VALLEY RESOURCE AUTHORITY
1020 Hollins Road, NE
Roanoke, Virginia 24012
August 27, 2025
12:00 p.m.

I. OPENING CEREMONIES

- A. Call to Order
- B. Roll Call
- C. Welcome Guests
- D. Requests to Postpone, Add to, or Change the Order of the Agenda

II. BUSINESS ITEMS

Action Items: None

Information Items: None

III. CONSENT AGENDA

Consent agenda items are routine and will be approved by a single resolution. If discussion is required, an item may be removed from the consent agenda and considered separately.

- A. Minutes of June 25, 2025 (No July meeting.)

IV. REPORTS

- A. July Financials
 - 1. Statement of Cash Balances
 - 2. Statement of Operations
 - 3. Reconciliation of Net Income to Cash Provided by Operations for Month of July 31, 2025 (Cash Basis)
 - 4. Summary of Reserve Funds
 - 5. Summary of Cash Reserve Funds Transferred from Roanoke Valley Regional Solid Waste Management Board
 - 6. Cumulative Statement of Operations
 - 7. VRA2021A Bond Issuance
- B. Waste Tonnage Report
- C. Monthly Trailer Report
- D. Residential Waste Report
- E. Wood Waste Report
- F. Recycling Report
- G. Household Hazardous Waste Report
- H. Project Status Report

V. PUBLIC QUESTIONS / COMMENTS RECEIVED

- A. Dean Smith
- B. Michael Hodges

VI. CHIEF EXECUTIVE OFFICER REPORT

VII. BOARD MEMBER COMMENTS

VIII. ADJOURNMENT

**ROANOKE VALLEY RESOURCE AUTHORITY
TINKER CREEK TRANSFER STATION
1020 HOLLINS ROAD, N.E.
ROANOKE, VIRGINIA 24012**

MINUTES OF JUNE 25, 2025

The Roanoke Valley Resource Authority Board met on June 25, 2025, at the Tinker Creek Transfer Station, 1020 Hollins Road NE, Roanoke, Virginia 24012.

OPENING CEREMONIES

Call to Order: Chair Owens called the meeting to order at 12:05 p.m., followed by roll call for attendance.

Members Present: Steve Bandy, Roanoke County
Doug Blount, Roanoke County
Laurie Gearheart, Roanoke County
Rob Light, City of Salem
Mike McEvoy, City of Roanoke
Rebecca Owens, Roanoke County (Chair)
Pete Peters, Town of Vinton
Jeffrey Powell, City of Roanoke (Vice-Chair)
Todd Simmons, Roanoke County

Members Absent: None

Staff Present: Jim Guynn, Attorney
Jon Lanford, Chief Executive Officer
Brad Brewer, Finance Manager
Jeremy Garrett, Director of Operations – Technology Services
Jeff Harbin, Director of Operations - Field Services
Lorie Bess, Board Secretary

REQUESTS TO POSTPONE, ADD TO, OR CHANGE THE ORDER OF AGENDA ITEMS

None

BUSINESS – ACTION ITEMS

A. PUBLIC HEARING: FY 2025-2026 RVRA Rate Schedule

Chair Owens declared the public hearing open at 12:06 p.m. There were no citizens wishing to address the Board; therefore, Chair Owens closed the Public Hearing at 12:06 p.m. Chair Owens read aloud the following resolution for the Board's consideration:

**RESOLUTION OF THE ROANOKE VALLEY RESOURCE AUTHORITY ADOPTING
SCHEDULE OF RATES, FEES, AND CHARGES FOR THE USE OF THE AUTHORITY'S
SYSTEMS, EFFECTIVE JULY 1, 2025**

Adopted this 25th day of June 2025

RA#2025-25

A RESOLUTION adopting a schedule of rates, fees and charges for the use of the Authority's system effective July 1, 2025.

BE IT RESOLVED by the Roanoke Valley Resource Authority that:

1. The preliminary Rate Schedule previously established by the Authority by resolution (RA#2025-10 dated March 26, 2025 of rates, fees and charges to be charged by the Authority effective July 1, 2025 for the use of the system set forth on Exhibit "A", which is attached to and incorporated in this resolution, is hereby ADOPTED in final and put into effect, as more particularly set forth in the report from the Chief Executive Officer to this Authority, dated June 25, 2025.
2. The Authority Board Secretary is authorized and directed to transmit a certified copy of this resolution with the final adopted schedule of rates, fees, and charges effective July 1, 2025 to the Office of the Clerk for Roanoke City Council, the Office of the Clerk for the Roanoke County Board of Supervisors, the Office of the Clerk for the Vinton Town Council, and the Clerk for the City of Salem City Council to be kept on file and open to inspection by all parties interested.

MOTION: That the Board adopt the resolution as presented, approving the FY 2025-2026 RVRA Rate Schedule.

MOTION: Mr. McEvoy

SECOND: Mr. Bandy

AYES: Unanimous

RESOLUTION: RA2025-25

B. Amendment of FY2024-25 Budget

As we approach the end of the FY2024-25 fiscal year, it has become clear that the RVRA will exceed the approved budgeted personnel and operating expenses of \$13,108,826 but that revenue is on pace to exceed the budgeted amount by an even greater margin. This budget increase is necessary primarily because Wastewater Freight expense is on pace to finish the year \$600,000, over budget. There will not be a fiscal impact on the organization as the budgeted revenue will also be increased by \$600,000. Staff requested the Board's authorization to increase Wastewater Freight and Commercial Receipts \$600,000.00 to provide sufficient budgeted funds for the remainder of the FY24-25 fiscal year.

RESOLUTION OF THE ROANOKE VALLEY RESOURCE AUTHORITY

Adopted this 25th day of June 2025

RA#2025-26

A RESOLUTION approving the amendment of the Authority's Annual Operating and Reserves budget for fiscal year 2024-2025.

BE IT RESOLVED by the Roanoke Valley Resource Authority that:

The fiscal year 2024-2025 Annual Operating and Reserves Budget for the Roanoke Valley Resource Authority as approved on March 26, 2025, be increased by \$600,000.00 in

Commercial Receipts and Wastewater Freight to remain in balance and thus to allow for sufficient operating funds for the remainder of the fiscal year.

MOTION: That the Board approve the resolution for a budget amendment of the FY2024-25 Budget, as presented.

MOTION: Mr. Powell

SECOND: Mr. McEvoy

AYES: Unanimous

RESOLUTION: RA2025-26

BUSINESS – INFORMATION ITEMS

C. Engagement of Robinson, Farmer, Cox Associates, PLLC to Conduct FY 2024-2025 Annual Audit

Staff retained Robinson, Farmer, Cox Associates, PLLC (RFC), to conduct its annual financial audit for FY 2024-2025. Auditing standards require certain information to be communicated directly to the Board. An engagement letter from Robinson, Farmer, Cox Associates explaining the auditing process was provided for each board member. No action was necessary.

D. Award of Temporary Term Contract - Mulching Services

To prevent operational disruption at the Tinker Creek Transfer Station, RVRA staff negotiated an interim Memorandum of Understanding (MOU) with Timberland Mulch, a Virginia-based corporation, to provide emergency mulching services for all wood waste scaled at the facility located at 1020 Hollins Road NE, Roanoke, VA 24012. The MOU would remain in effect until a formal solicitation and term contract award process could be completed.

The emergency MOU with Timberland Mulch includes the following key terms:

- Timberland Mulch will process all wood waste scaled at the Tinker Creek Transfer Station into mulch, using contractor-provided equipment and labor, at a rate of \$36 per ton, inclusive of all labor, equipment, unlimited mobilization, and administrative costs.
- The contractor is permitted to store primary mulching equipment on-site at no cost, with RVRA assuming no liability for such equipment.
- Services will be provided on an as-needed basis to ensure the designated mulching area remains available, with weekly reports submitted to RVRA detailing processed volumes and any issues.
- The MOU will be effective July 1, 2025, and shall remain in place until the execution of a formal term contract, or until December 31, 2025, whichever occurs first. Either party may terminate the MOU with 30 days' written notice.

This emergency MOU was negotiated in accordance with the Virginia Public Procurement Act and RVRA's Procurement Policies, which allowed for direct negotiation in urgent situations when continuation of services was critical to Authority operations and a formal solicitation process was not yet completed.

The cost of mulching services is \$36 per ton of wood waste processed, as scaled at the Tinker Creek Transfer Station. This is a recurring operational expense and is anticipated to support continuity of service by preventing disruptions in wood waste acceptance during the interim period. The pricing structure is inclusive of all costs and is consistent with anticipated

rates for formal contract procurement.

Staff recommended the Board adopt the resolution below authorizing the Chief Executive Officer to execute an emergency Memorandum of Understanding with Timberland Mulch for the processing of wood waste at the Tinker Creek Transfer Station, in accordance with the negotiated terms and subject to final approval by General Counsel.

RESOLUTION OF THE ROANOKE VALLEY RESOURCE AUTHORITY
Adopted this 25th day of June 2025
RA#2025-27

A RESOLUTION AUTHORIZING THE EXECUTION OF A TEMPORARY MEMORANDUM OF UNDERSTANDING WITH TIMBERLAND MULCH FOR EMERGENCY MULCHING SERVICES AT THE TINKER CREEK TRANSFER STATION

WHEREAS, the Roanoke Valley Resource Authority (the “Authority”) requires uninterrupted mulching services to process wood waste at its Tinker Creek Transfer Station in order to maintain operational capacity and ensure continued acceptance of wood waste; and

WHEREAS, the Authority has negotiated a temporary Memorandum of Understanding (MOU) with Timberland Mulch, a qualified Virginia-based corporation, to provide emergency mulching services at the Tinker Creek Transfer Station located at 1020 Hollins Road NE, Roanoke, VA 24012, pending the completion of a formal procurement process; and

WHEREAS, the temporary MOU provides for the processing of all scaled wood waste at a rate of \$36 per ton, inclusive of all labor, equipment, mobilization, and administrative costs, with services performed as needed, and includes provisions for equipment storage and operational reporting; and

WHEREAS, the MOU has been negotiated in accordance with the Authority's procurement policies and the Virginia Public Procurement Act, which permit direct negotiations in emergency or urgent operational circumstances.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Roanoke Valley Resource Authority as follows:

1. **Emergency MOU Authorization:** The Chief Executive Officer is hereby authorized to execute a temporary Memorandum of Understanding with Timberland Mulch for the provision of emergency mulching services at the Tinker Creek Transfer Station, in accordance with the negotiated terms and subject to approval as to form by General Counsel.
2. **General Authority:** The Chief Executive Officer is further authorized to execute any and all documents and take such other actions as may be necessary or desirable to carry out the intent of this Resolution.

MOTION: That the Board approve the award of a Temporary Term Contract for Mulching Services, as presented.

MOTION: Mr. Light

SECOND: Mr. Blount

AYES: Unanimous

RESOLUTION: RA2025-27

E. Award of Contract – Janitorial and Cleaning Services (IFB#071521)

The Roanoke Valley Resource Authority issued Invitation for Bids (IFB#071521) on May 7, 2025, soliciting sealed bids from qualified firms to provide janitorial and cleaning services at its three primary operational facilities: Tinker Creek Transfer Station, Salem Transfer Station, and Smith Gap Regional Landfill.

Two bids were received in response to the IFB, submitted by RC Lawncare and TCM, Inc. Following a thorough evaluation of bid responsiveness, qualifications, and pricing, staff recommended awarding the contract to the lowest responsive and responsible bidder.

The contract includes regular janitorial services, as-needed tasks, and specified deliverables such as daily, weekly, and bi-annual cleaning at each site. The initial term will begin July 1, 2025, and continue through June 30, 2026, with up to four optional one-year renewals contingent on performance and mutual agreement.

The awarded contract services are included in the FY2025-26 operational budget. The selected bidder's pricing was determined to be competitive and within the available funding.

Staff recommended that the Board adopt the resolution below authorizing the Chief Executive Officer to award and execute a term contract with the lowest responsive and responsible bidder for the provision of janitorial and cleaning services at RVRA facilities, pursuant to the vendor's response to IFB#071521 and subject to final terms approved by General Counsel.

RESOLUTION OF THE ROANOKE VALLEY RESOURCE AUTHORITY
Adopted this 25th day of June 2025
RA#2025-28

**A RESOLUTION AUTHORIZING THE AWARD AND EXECUTION OF A TERM CONTRACT
FOR JANITORIAL AND CLEANING SERVICES PURSUANT TO IFB#071521**

WHEREAS, the Roanoke Valley Resource Authority (the "Authority") issued Invitation for Bids (IFB#071521) on May 7, 2025, soliciting sealed bids from qualified vendors for the provision of janitorial and cleaning services at the Tinker Creek Transfer Station, Salem Transfer Station, and Smith Gap Regional Landfill; and

WHEREAS, said solicitation was conducted in accordance with the Authority's procurement policies and the Virginia Public Procurement Act; and

WHEREAS, two bids were received and reviewed for responsiveness and responsibility; and

WHEREAS, RC Lawncare was determined to have submitted the lowest responsive and responsible bid meeting all technical and service specifications.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Roanoke Valley Resource Authority as follows:

1. The Chief Executive Officer is hereby authorized to award and execute a term contract with the lowest responsive and responsible bidder for janitorial and cleaning services at

RVRA facilities, pursuant to the vendor's response to IFB#071521 and subject to terms approved by General Counsel.

The Chief Executive Officer is further authorized to execute all necessary documents and take such additional actions as may be necessary to carry out the intent of this Resolution.

MOTION: That the Board approve the contract for Janitorial and Cleaning Services.

MOTION: Mr. Peters

SECOND: Mr. Bandy

There was discussion about including the name of the company in the resolution and motion, for the official record.

MOTION: That the Board award RC Lawncare the contract for Janitorial and Cleaning Services.

MOTION: Mr. McEvoy

SECOND: Mr. Peters

AYES: Unanimous

RESOLUTION: RA2025-28

F. Award of Term Contract - Stone Services (IFB# 071519)

In support of the Authority's ongoing operations at its primary facilities—including the Tinker Creek Transfer Station, Salem Transfer Station, and the Smith Gap Regional Landfill—staff issued a formal Invitation for Bids (IFB# 071519) for the supply and delivery of stone and aggregate materials.

The solicitation was publicly advertised via the RVRA Bid Portal and Virginia's eVA system. Bids were received from the following three vendors:

- Salem Stone Corporation
- Boxley Materials Company
- Rockydale Quarries Corporation

All bids were reviewed for completeness and responsiveness. Salem Stone Corporation submitted the lowest responsive and responsible bid that met all required technical specifications and service terms. Based on this evaluation, staff recommended awarding the contract to Salem Stone Corporation.

Expenditures under this contract will be managed within the FY 2025-2026 Annual Budget allocations for operations and maintenance across RVRA facilities.

Staff recommended that the Board adopt the resolution below authorizing the Chief Executive Officer to award and execute a term contract with Salem Stone Corporation for the supply of stone and aggregate materials, pursuant to the vendor's response to IFB# 071519 and subject to final terms approved by General Counsel.

RESOLUTION OF THE ROANOKE VALLEY RESOURCE AUTHORITY
Adopted this 25th day of June 2025
RA#2025-29

**A RESOLUTION AUTHORIZING THE AWARD AND EXECUTION OF A CONTRACT FOR
THE SUPPLY AND DELIVERY OF STONE MATERIALS PURSUANT TO IFB "STONE
SERVICES - IFB - FY2025"**

WHEREAS, the Roanoke Valley Resource Authority (the "Authority") issued Invitation for Bids titled "Stone Services - IFB - FY2025" on May 7, 2025, seeking competitive sealed bids for the supply and delivery of stone materials meeting Virginia Department of Transportation (VDOT) specifications to various Authority facilities on an as-needed basis; and

WHEREAS, said solicitation was conducted in accordance with the Authority's procurement procedures and the Virginia Public Procurement Act, and bids were received and evaluated; and

WHEREAS, Salem Stone Corporation was determined to have submitted the lowest responsive and responsible bid meeting all technical and service specifications.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Roanoke Valley Resource Authority as follows:

1. **Award and Contract Execution:** The Chief Executive Officer is hereby authorized to award and execute a one-year contract with Salem Stone Corporation for the supply and delivery of VDOT-specified stone materials to RVRA facilities, commencing July 1, 2025, and continuing through June 30, 2026, with options to renew for up to four (4) additional one-year periods, all as specified in the executed Stone Services Agreement and subject to terms approved by General Counsel.
2. **General Authority:** The Chief Executive Officer is further authorized to execute any and all documents and take such other actions as may be necessary or desirable to carry out the intent of this Resolution.

MOTION: That the Board adopt the resolution awarding a Term Contract for Stone Services (IFB# 071519), as presented.

MOTION: Mr. Blount

SECOND: Mr. Light

AYES: Unanimous

RESOLUTION: RA2025-29

G. Review and consideration of revised Employee Handbook

Mr. Lanford reported that Mr. Haskell Brown had been working diligently to assist administration in updating our 2009 Employee Handbook, to bring it up to date with current practices and laws. Some clarity was provided for certain topics, including short- and long-term disability benefits. The Handbook also included updated policies for drug/alcohol/controlled substance use. Some key updates included:

- | | |
|--------------|--|
| Section 2.2 | Language added to describe how criminal history reports should be handled. The wording comes from the Virginia Department of Human Resource Management's policies, which reflects best practice. |
| Section 3.15 | Tuition Reimbursement Program – Language added to clarify to employees that in return for tuition assistance, they will be asked to sign a memo acknowledging they will continue employment with |

RVRA for three years from the date of their certificate/degree. In the event they do not remain employed with RVRA within those three years they will be responsible for repaying the costs associated with their program. Any such repayment will be prorated such that they will owe 100% of the cost if they leave within year one, 50% if they leave during the second year, and 33% during the third year.

Section 4.1.1	Clarification that information on STD and LTD benefits can be found in the benefit enrollment guide, not the employee handbook.
Section 4.1.8	Language is added noting that RVRA follows Roanoke County's short-and long-term disability HR Management Policies.
Section 4.9(A) Section 4.9(C)	Christmas Eve added as a holiday. Two floating holidays revised to three.
Section 5.9.1(B)	The reference to an exit interview has been deleted.
Section 6.5.17(F)	The highlighted text in the middle of the statement has been deleted.
Section 7.1.3	Addresses marijuana and/or cannabis oil, particularly for medicinal uses. This Section addresses that you follow the normal FMSCA-prescribed policy for all FMSCA-covered employees, meaning they are not permitted for medicinal cannabis oil use under the state statute. Non-FMSCA employees must provide a "practitioner's" certification to be protected under the state statute, and they are still not allowed to be impaired at work or possess these substances at work.

The Board presented several questions and determined they would like more time to review the draft before approving; therefore, no action was taken.

H. Consider Resolution authorizing one-time bonuses for all employees

Staff requested authorization for payment of a one-time bonus, to be provided at the same time as the July 18, 2025 payroll, to each RVRA employee as noted below:

Full-time staff – 1.5% of current salary
Permanent part-time staff - \$250.00

RESOLUTION OF THE ROANOKE VALLEY RESOURCE AUTHORITY
Adopted this 25th day of June 2025
RA#2025-30

A RESOLUTION authorizing the payment of one-time bonuses to each of the Authority's employees, upon terms and conditions as follows.

BE IT RESOLVED by the Roanoke Valley Resource Authority that the payments of one-time bonuses in the amount of 1.5% of current salary for all full-time staff and \$250 each for all permanent part-time staff shall be provided in the July 18, 2025 payroll, as hereby authorized.

BE IT FURTHER RESOLVED that:

- a. The one-time bonus is based upon the employee's salary before the July 1, 2025 increase; and
- b. The cost of \$37,886 does not include FICA amounts; and
- c. The bonus is paid out of FY25 available funds; and
- d. The Chief Executive Officer is included in receiving the one-time bonus.

MOTION: That the Board adopt the resolution authorizing one-time bonuses for all employees, as presented.

MOTION: Ms. Gearheart

SECOND: Mr. Blount

AYES: Unanimous

RESOLUTION: RA2025-30

CONSENT AGENDA

- A. Minutes of May 28, 2025 Meeting

MOTION: That the Board approve the consent agenda item, as presented.

MOTION: Ms. Gearheart

SECOND: Mr. Blount

AYES: Unanimous

RESOLUTION: RA2025-31

REPORTS

FINANCIAL REPORTS

Mr. Brewer reviewed the following financial reports for month ending May 31, 2025

1. Statement of Cash Balances
2. Statement of Operations
3. Reconciliation of Net Income to Cash Provided by Operations (Cash Basis)
4. Summary of Reserve Funds
5. Summary of Cash Reserve Funds Transferred from Roanoke Valley Regional Solid Waste Management Board
6. Cumulative Statement of Operations
7. VRA2021A Bond Issuance

WASTE TONNAGE REPORT

Mr. Lanford reviewed the Waste Tonnage report noting we are currently at 114% budgeted tonnage for the year.

The following monthly reports were provided to the Board as information:

- FY24-25 Monthly Trailer Report
- Residential Waste Report
- Woodwaste Report
- Recycling Report
- Household Hazardous Waste Report
- Airspace Report

PROJECT STATUS REPORT - None

PUBLIC QUESTIONS AND COMMENTS – None

CHIEF EXECUTIVE OFFICER REPORT

Mr. Lanford offered the following report:

- a. The RFP for Waste and Leachate Hauling would be issued the following day. The RFP would be posted on the RVRA website and eVA.
- b. FEMA – RVRA will receive approximately \$220,000 for Hurricane Helene damages.
- c. The first Archaea payment was received.
- d. Valley Landscaping was scheduled to trim trees around the Administration building.
- e. Congratulations to Mr. Harbin on his retirement.

BOARD MEMBER COMMENTS

Mr. Powell presented a video of the recent graduation for the Apprenticeship Program, which Mr. Jeff Harbin participated in. Mr. Powell presented Mr. Harbin with a plaque of appreciation and also recognized his upcoming retirement. Mr. Powell wished him well in his retirement and thanked him for everything he had done for the Authority. Mr. Harbin thanked Mr. Powell for the recognition and the opportunity to participate in the program. He stated he would miss everyone and would be happy to continue to serve, if needed.

Individually, Board members wished Mr. Harbin a happy retirement and thanked him for his service to the Authority.

Ms. Owens thanked Mr. Powell for chairing the last meeting in her absence. She wished a happy retirement to Mr. Harbin.

ADJOURNMENT

Hearing no further questions or comments, Chair Owens adjourned the meeting at 1:24 p.m.

Respectfully submitted,

Lorie C. Bess
RVRA Board Secretary

Roanoke Valley Resource Authority
Statement of Cash Balances
As of July 31, 2025

Cash held by Roanoke County	
Operating Fund	\$ 4,831,053
Contingency	1,483,939
Closure Fund - Smith Gap Landfill	1,068,870
Renewal and Replacement Fund	1,653,145
Additional Reserves Fund	3,199,181 **
Closure Fund - Rutrough Road Landfill	<u>-</u>
Total	<u><u>\$ 12,236,188</u></u>
Cash held in Escrow	
VRA 2021A Bond Issuance - principal	\$ -
VRA 2021A Bond Issuance - interest	<u>15,242</u>
Total	<u><u>\$ 15,242</u></u>

** \$9,211 of this amount is held by the County for assurance on construction projects

Roanoke Valley Resource Authority

Statement of Operations

As of July 31, 2025

(Cash Basis)

	ANNUAL BUDGET	ACTUAL TO DATE	PERCENTAGE
Operating Revenues			
Tipping Fees	\$ 17,950,445	\$ 1,936,800	11%
Sale of Recyclable Material	50,000	5,158	10%
Sale of Mulch	50,000	8,579	17%
Miscellaneous Revenue	35,000	-	0%
Sale of Landfill Gas	831,289	69,274	8%
Beginning balance	-	-	0%
Total Operating Revenue	<u>18,916,734</u>	<u>2,019,811</u>	<u>11%</u>
Operating Expenses			
<i>Administration</i>			
Personnel	1,112,348	85,583	8%
Operating	1,031,400	71,897	7%
Unappropriated Balance	12,893	-	0%
Sub total	<u>2,156,641</u>	<u>157,480</u>	<u>7%</u>
<i>Transfer Station</i>			
Personnel	1,153,961	80,322	7%
Operating	3,509,962	150,357	4%
Unappropriated Balance	43,875	-	0%
Sub total	<u>4,707,798</u>	<u>230,679</u>	<u>5%</u>
<i>Smith Gap</i>			
Personnel	1,178,968	86,528	7%
Operating	3,347,028	139,914	4%
Unappropriated Balance	41,838	-	0%
Sub total	<u>4,567,834</u>	<u>226,442</u>	<u>5%</u>
<i>Salem Transfer Station</i>			
Personnel	659,459	60,150	9%
Operating	2,329,792	120,139	5%
Unappropriated Balance	29,122	-	0%
Sub total	<u>3,018,373</u>	<u>180,289</u>	<u>6%</u>
Total Operating Expenses	<u>14,450,646</u>	<u>794,890</u>	<u>6%</u>
Income from Operations	<u>4,466,088</u>	<u>1,224,921</u>	<u>27%</u>
Non Operating Revenues (Expenses)			
Investment Income	200,000	-	0%
Interest Expense	(666,718)	(83,607)	13%
Non operating Expenses (net)	<u>(466,718)</u>	<u>(83,607)</u>	<u>18%</u>
Income (loss) before Operating Transfers	3,999,370	1,141,314	29%
Operating Transfers In (Out)			
Transfer to Equipment Reserves	(695,000)	-	
Transfer to RVRA Capital	(200,000)	(16,667)	
Transfer to Surplus Revenue Fund	(45,400)	-	
Transfer to Future Site Development	<u>(1,829,913)</u>	<u>-</u>	<u>0%</u>
Net Income	<u>\$ 1,229,057</u>	<u>\$ 1,124,647</u>	

Roanoke Valley Resource Authority
Reconciliation of Net Income to Cash Provided by Operations
As of July 31, 2025
(Cash Basis)

	ANNUAL BUDGET	ACTUAL TO DATE
Net Income	\$ 1,229,057	\$ 1,124,647
Adjustments to Net Income		
Principal payment on Loans	(1,229,057)	(410,000)
	<hr/>	<hr/>
Increase (Decrease) in cash provided by operations	<u>\$ -</u>	<u>\$ 714,647</u>

Roanoke Valley Resource Authority

Summary of Reserve Funds

As of July 31, 2025

	Beginning Balance	Deposits	Expenditures	Ending Balance	Encumbrances	Remaining Balance
Closure Fund	\$ 1,068,870	\$ -	\$ -	\$ 1,068,870	\$ -	\$ 1,068,870
Contingency Fund	1,483,939	-	-	1,483,939	-	1,483,939
Renewal and Replacement Reserve						
Equipment Reserves	532,715	-	-	532,715	-	532,715
Environmental Fund	500,000	-	-	500,000	-	500,000
Host Community Improvement	250,000	-	-	250,000	-	250,000
Property Value Protection	370,430	-	-	370,430	-	370,430
	1,673,369	-	-	1,653,145	-	1,653,145
Additional Deposits						
Further Site Development	2,957,271	649	-	2,957,920	19,029	2,938,891 **
Capital Improvement	224,594	16,667	-	241,261	-	241,261
	3,181,865	17,316	-	3,199,181	19,029	3,180,152
Grand Total	\$ 7,408,043	\$ 17,316	\$ -	\$ 7,405,135	\$ 19,029	\$ 7,386,106

** \$9,211 of this amount is held by the County for assurance on construction projects

Roanoke Valley Resource Authority
Summary of Cash Reserves Transferred from RVRSWMB *
As of July 31, 2025

	CLOSURE & POST CLOSURE
Beginning Balance July 1, 2025	\$ -
Revenue	
Interest Income	-
Expenditures	
Contractual Services	-
Professional Services	-
Landfill Gas Monitoring	-
Lease and Rent	-
Warrants and Fees	-
Supplies and Small Equipment	-
Supplies	-
Building Maintenance	-
	<hr/>
Cash Balance (less vouchers payable)	-
Accrued Landfill Closure Liability	<hr/> (3,499,446)
Unrestricted Balance	<hr/> <u>\$ (3,499,446)</u>

* Roanoke Valley Regional Solid Waste Management Board

ITEM IV.A.6

Roanoke Valley Resource Authority 2024-25
Cumulative Statement of Operations
For the Month Ended July 31, 2025

Roanoke Valley Resource Authority

VRA 2021A Bond Issuance

As of July 31, 2025

(Cash Basis)

	Annual Budget	Actual To Date	Outstanding Encumbrance	Remaining Balance
<i>Tinker Creek Transfer Station Conversion</i>				
Building Improvements/Additions	\$ -	\$ -	\$ -	-
Sub total	-	-	-	-
<i>Smith Gap Rail Spur Conversion</i>				
Buildings	-	-	-	-
Sub total	-	-	-	-
<i>Unallocated</i>				
Restricted Interest	15,242	-	-	15,242
Sub total	15,242	-	-	15,242
Total	\$ 15,242	\$ -	\$ -	15,242

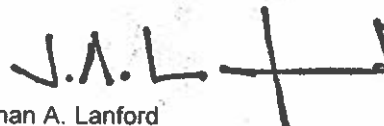
ITEM No. IV.B.

Month 2025-2026	Actual Received	Budget Projected	Municipal		Commercial		Wood Waste	
			Actual	Budget	Actual	Budget	Actual	Budget
JULY	37,043	25,473	10,995	9,162	25,237	15,472	811	839
AUGUST								
SEPTEMBER								
OCTOBER								
NOVEMBER								
DECEMBER								
JANUARY								
FEBRUARY								
MARCH								
APRIL								
MAY								
JUNE								
TOTAL	37,043	25,473	10,995	9,162	25,237	15,472	811	839

Notes

1 months 11,570 Tons Above Budget 45.42%

Respectfully submitted,


Jonathan A. Lanford
Chief Executive Officer

**ROANOKE VALLEY RESOURCE AUTHORITY
WASTE TONNAGE AND TIRES
FISCAL YEAR 2025-2026**

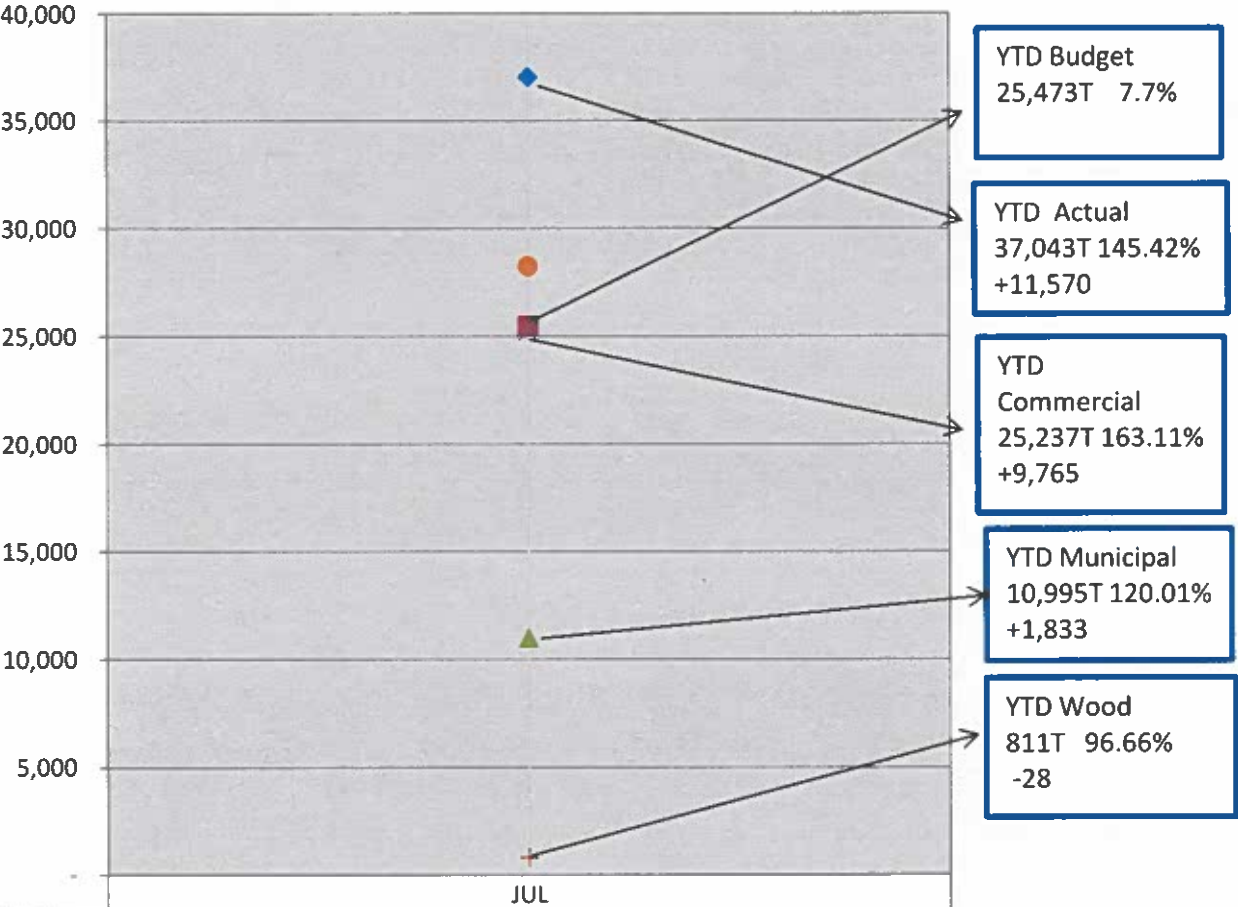
	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>Y E A R - T O - D A T E</u>		
													<u>TOTAL</u>	<u>BUDGET</u>	<u>%</u>
MUNICIPAL															
CITY OF ROANOKE	4,197	-	-	-	-	-	-	-	-	-	-	-	4,197	41,000	10.2%
COUNTY OF ROANOKE	3,849	-	-	-	-	-	-	-	-	-	-	-	3,849	37,000	10.4%
CITY OF SALEM	1,444	-	-	-	-	-	-	-	-	-	-	-	1,444	16,000	9.0%
TOWN OF VINTON	349	-	-	-	-	-	-	-	-	-	-	-	349	3,200	10.9%
	9,839												9,839	97,200	10.1%
RESIDENTIAL	1,151	-	-	-	-	-	-	-	-	-	-	-	1,151	11,500	10.0%
	10,990	-	-	-	-	-	-	-	-	-	-	-	10,990	108,700	10.1%
COMMERCIAL															
AFFORDABLE CS	468	-	-	-	-	-	-	-	-	-	-	-	468	4,500	10.4%
REPUBLIC SERVICES	2,745	-	-	-	-	-	-	-	-	-	-	-	2,745	30,000	9.2%
JRR LLC	129	-	-	-	-	-	-	-	-	-	-	-	129	1,300	9.9%
FIRST PIEDMONT	1,459	-	-	-	-	-	-	-	-	-	-	-	1,459	17,000	8.6%
COUNTY WASTE	-	-	-	-	-	-	-	-	-	-	-	-	-	500	0.0%
TIDY SERVICES	917	-	-	-	-	-	-	-	-	-	-	-	917	11,000	8.3%
WASTE MANAGEMENT	1,735	-	-	-	-	-	-	-	-	-	-	-	1,735	23,700	7.3%
CONTRACTED WASTE	7,523	-	-	-	-	-	-	-	-	-	-	-	7,523	81,000	9.3%
PRIVATE	10,232	-	-	-	-	-	-	-	-	-	-	-	10,232	42,000	24.4%
	25,208	-	-	-	-	-	-	-	-	-	-	-	25,208	211,000	11.9%
WOOD WASTE															
CITY OF ROANOKE	217	-	-	-	-	-	-	-	-	-	-	-	217	2,900	7.5%
COUNTY OF ROANOKE	10	-	-	-	-	-	-	-	-	-	-	-	10	1,000	1.0%
CITY OF SALEM	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
TOWN OF VINTON	8	-	-	-	-	-	-	-	-	-	-	-	8	125	6.4%
RESIDENTIAL	154	-	-	-	-	-	-	-	-	-	-	-	154	1,000	15.4%
COMMERCIAL	37	-	-	-	-	-	-	-	-	-	-	-	37	400	9.3%
PRIVATE	385	-	-	-	-	-	-	-	-	-	-	-	385	3,400	11.3%
	811	-	-	-	-	-	-	-	-	-	-	-	811	8,825	9.2%
TIRES - TON															
CITY OF ROANOKE	4	-	-	-	-	-	-	-	-	-	-	-	4	60	6.7%
COUNTY OF ROANOKE	1	-	-	-	-	-	-	-	-	-	-	-	1	20	5.0%
CITY OF SALEM	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
TOWN OF VINTON	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
COMMERCIAL	5	-	-	-	-	-	-	-	-	-	-	-	5	20	25.0%
PRIVATE	24	-	-	-	-	-	-	-	-	-	-	-	24	500	4.8%
	34	-	-	-	-	-	-	-	-	-	-	-	34	600	5.7%
TOTAL TONNAGE	37,043	-	-	-	-	-	-	-	-	-	-	-	37,043	329,125	11.3%
TIRES - EACH															
CITY OF ROANOKE	13	-	-	-	-	-	-	-	-	-	-	-	13	90	14.4%
COUNTY OF ROANOKE	1	-	-	-	-	-	-	-	-	-	-	-	1	20	5.0%
CITY OF SALEM	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
TOWN OF VINTON	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
RESIDENTIAL	203	-	-	-	-	-	-	-	-	-	-	-	203	1,500	13.5%
COMMERCIAL	36	-	-	-	-	-	-	-	-	-	-	-	36	375	9.6%
PRIVATE	90	-	-	-	-	-	-	-	-	-	-	-	90	785	11.5%
TOTAL TIRES	343	-	-	-	-	-	-	-	-	-	-	-	343	2,770	12.4%

**ROANOKE VALLEY RESOURCE AUTHORITY
WASTE TONNAGE AND TIRES
FISCAL YEAR 2025-2026**

	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>Y E A R - T O - D A T E</u>		
													<u>TOTAL</u>	<u>BUDGET</u>	<u>%</u>
MUNICIPAL	10,995	-	-	-	-	-	-	-	-	-	-	-	10,995	108,780	10.1%
COMMERCIAL	25,237	-	-	-	-	-	-	-	-	-	-	-	25,237	211,520	11.9%
WOOD WASTE	811	-	-	-	-	-	-	-	-	-	-	-	811	8,825	9.2%
	<u>37,043</u>	-	-	-	-	-	-	-	-	-	-	-	<u>37,043</u>	<u>329,125</u>	<u>11.3%</u>
MUNICIPAL	11,384	-	-	-	-	-	-	-	-	-	-	-	11,384	113,805	10.0%
COMMERCIAL	25,659	-	-	-	-	-	-	-	-	-	-	-	25,659	215,320	11.9%
	<u>37,043</u>	-	-	-	-	-	-	-	-	-	-	-	<u>37,043</u>	<u>329,125</u>	<u>11.3%</u>
RECYCLED (Residential Area)	73	-	-	-	-	-	-	-	-	-	-	-	73	1,400	5.2%
RECYCLED (Wood and RSA)	885	-	-	-	-	-	-	-	-	-	-	-	885	10,225	8.7%
Previous FY 2024 - 2025 Waste	28,216	-	-	-	-	-	-	-	-	-	-	-	28,216	296,810	9.5%
Monthly Tonnage Projections	25,473	-	-	-	-	-	-	-	-	-	-	-	25,473	329,125	7.7%
City of Roanoke	4,418	-	-	-	-	-	-	-	-	-	-	-	4,418	43,960	10.1%
County of Roanoke	3,860	-	-	-	-	-	-	-	-	-	-	-	3,860	38,020	10.2%
Town of Vinton	357	-	-	-	-	-	-	-	-	-	-	-	357	3,325	10.7%
City of Salem	1,444	-	-	-	-	-	-	-	-	-	-	-	1,444	16,000	9.0%
Commercial	15,018	-	-	-	-	-	-	-	-	-	-	-	15,018	169,420	8.9%
Private	10,641	-	-	-	-	-	-	-	-	-	-	-	10,641	45,900	23.2%
Residents	<u>1,305</u>	-	-	-	-	-	-	-	-	-	-	-	<u>1,305</u>	<u>12,500</u>	<u>10.4%</u>
	<u>37,043</u>	-	-	-	-	-	-	-	-	-	-	-	<u>37,043</u>	<u>329,125</u>	<u>11.3%</u>

WASTE TONNAGE FY 2025

T
O
N
S



	JUL
Actual Tonnage	37,043
Budgeted	25,473
Municipal	10,995
Commercial	25,237
Wood	811
Previous FY 2024	28,216

DAILY TRAILER REPORT **JULY 2025**

DAY	DATE	TCTS	STS	TO GAP	TO NRV	GRAND TOTAL	
		LOADED OUT	LOADED OUT				
	Tue 7/1/2025	30	25	55		55	
	Wed 7/2/2025	30	24	54		54	
	Thu 7/3/2025	29	21	50		50	
	Fri 7/4/2025	0	0	0		0	
	Sat 7/5/2025	4	2	0		0	
	Sun 7/6/2025	0	0	0		0	
	Mon 7/7/2025	33	26	59		59	
WEEKLY TOTAL		126	98	218	0	218	
	Tue 7/8/2025	34	23	57		57	
	Wed 7/9/2025	28	32	60		60	
	Thu 7/10/2025	30	23	53		53	
	Fri 7/11/2025	19	21	40		40	
	Sat 7/12/2025	5	3	0		0	
	Sun 7/13/2025	0	0	0		0	
	Mon 7/14/2025	29	30	59		59	
WEEKLY TOTAL		145	132	269	0	269	
	Tue 7/15/2025	31	27	58		58	
	Wed 7/16/2025	24	26	50		50	
	Thu 7/17/2025	32	22	55		55	
	Fri 7/18/2025	16	19	35		35	
	Sat 7/19/2025	5	3	0		0	
	Sun 7/20/2025	0	0	0		0	
	Mon 7/21/2025	31	28	59		59	
WEEKLY TOTAL		139	125	257	0	257	
	Tue 7/22/2025	33	25	58		58	
	Wed 7/23/2025	27	21	48		48	
	Thu 7/24/2025	31	26	57		57	
	Fri 7/25/2025	18	14	32		32	
	Sat 7/26/2025	5	2	0		0	
	Sun 7/27/2025	0	0	0		0	
	Mon 7/28/2025	26	28	54		54	
WEEKLY TOTAL		140	116	249	0	249	
	Tue 7/29/2025	29	23	52		52	
	Wed 7/30/2025	27	24	51		51	
	Thu 7/31/2025	31	20	51		51	
						0	
						0	
						0	
						0	
WEEKLY TOTAL		87	67	154	0	154	
MONTHLY TOTAL		637	538	1147	0	1147	
TOTAL TONS LOADED (Est. Tons)		1567	1340				
		24,126					

SHIPPED TO NRV	PERCENT	TONS
SHIPPED TO GAP	0.00%	0.0
	102.81%	24,126.00

# OF TRAILERS LOADED	1175
AVG TONS PER TRAILER	21.35 TCTS
AVG TONS PER TRAILER	19.57 STS
AVG TONS PER TRAILER	20.46 TCTS/STS

Month 2025-2026	Mixed Waste		Wood		Tires		Fees	
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget
JULY	1,151	1,001	154	101	203	200	\$ 59,470	\$ 59,375
AUGUST								
SEPTEMBER								
OCTOBER								
NOVEMBER								
DECEMBER								
JANUARY								
FEBRUARY								
MARCH								
APRIL								
MAY								
JUNE								
TOTAL	1,151	1,001	154	101	203	200	59,470	\$ 59,375

100.2% Fees - Budget to Actual

Respectfully submitted,


 Jonathan A. Lanford
 Chief Executive Officer

ROANOKE VALLEY RESOURCE AUTHORITY
RESIDENTIAL HOMEOWNER DISPOSAL
FISCAL YEAR 2025-2026

	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>YEAR-TO-DATE</u>		
													<u>TOTAL</u>	<u>BUDGET</u>	<u>%</u>
<u>CITY OF ROANOKE</u>															
RESIDENT WASTE	600.88	-	-	-	-	-	-	-	-	-	-	-	600.88	5,003	12.0%
WOOD WASTE	91.25	-	-	-	-	-	-	-	-	-	-	-	91.25	435	21.0%
TONNAGE	692.13	-	-	-	-	-	-	-	-	-	-	-	692.13	5,438	12.7%
TIRES	100	-	-	-	-	-	-	-	-	-	-	-	100	653	15.3%
TRANSACTIONS	2,802	-	-	-	-	-	-	-	-	-	-	-	2,802	-	-
DISPOSAL FEES	\$ 25,908	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,908	\$ 309,938	8.4%
<u>COUNTY OF ROANOKE</u>															
RESIDENT WASTE	355.75	-	-	-	-	-	-	-	-	-	-	-	355.75	4,796	7.4%
WOOD WASTE	52.50	-	-	-	-	-	-	-	-	-	-	-	52.50	417	12.6%
TONNAGE	408.25	-	-	-	-	-	-	-	-	-	-	-	408.25	5,213	7.8%
TIRES	68	-	-	-	-	-	-	-	-	-	-	-	68	626	10.9%
TRANSACTIONS	1,658	-	-	-	-	-	-	-	-	-	-	-	1,658	-	-
DISPOSAL FEES	\$ 24,759	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24,759	\$ 297,113	8.3%
<u>CITY OF SALEM</u>															
RESIDENT WASTE	145.64	-	-	-	-	-	-	-	-	-	-	-	145.64	1,288	11.3%
WOOD WASTE	4.75	-	-	-	-	-	-	-	-	-	-	-	4.75	112	4.2%
TONNAGE	150.39	-	-	-	-	-	-	-	-	-	-	-	150.39	1,400	10.7%
TIRES	33	-	-	-	-	-	-	-	-	-	-	-	33	168	19.6%
TRANSACTIONS	612	-	-	-	-	-	-	-	-	-	-	-	612	-	-
DISPOSAL FEES	\$ 6,665	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,665	\$ 79,800	8.4%
<u>TOWN OF VINTON</u>															
RESIDENT WASTE	48.25	-	-	-	-	-	-	-	-	-	-	-	48.25	414	11.7%
WOOD WASTE	5.50	-	-	-	-	-	-	-	-	-	-	-	5.50	36	15.3%
TONNAGE	53.75	-	-	-	-	-	-	-	-	-	-	-	53.75	450	11.9%
TIRES	2	-	-	-	-	-	-	-	-	-	-	-	2	54	3.7%
TRANSACTIONS	218	-	-	-	-	-	-	-	-	-	-	-	218	-	-
DISPOSAL FEES	\$ 2,138	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,138	\$ 25,650	8.3%
<u>RESIDENTIAL TOTALS</u>															
RESIDENT WASTE	1,150.52	-	-	-	-	-	-	-	-	-	-	-	1,150.52	11,501	10.0%
WOOD WASTE	154.00	-	-	-	-	-	-	-	-	-	-	-	154.00	1,000	15.4%
TONNAGE	1,304.52	-	-	-	-	-	-	-	-	-	-	-	1,304.52	12,501	10.4%
TIRES	203	-	-	-	-	-	-	-	-	-	-	-	203	1,501	13.5%
TRANSACTIONS	5,290	-	-	-	-	-	-	-	-	-	-	-	5,290	-	-
DISPOSAL FEES	\$ 59,470	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 59,470	\$ 712,500	8.3%

Roanoke Valley Resource Authority

WOOD WASTE REPORT

ITEM No. IV.E.

Month 2025-2026	Wood Received		Bulk Mulch		Loading Fees	
	Actual	Budget	Loads	Tons	Actual	Budget
JULY	811	839	28	462	\$2,939	\$5,050
AUGUST						
SEPTEMBER						
OCTOBER						
NOVEMBER						
DECEMBER						
JANUARY						
FEBRUARY						
MARCH						
APRIL						
MAY						
JUNE						
TOTAL	811	839	28	462	2,939	5,050

FEE STRUCTURE

58.2%

Budget to Actual

Pick up trucks & small trailers

No Charge

Bulk Mulch Sales

\$ 6.36 per ton

Respectfully submitted,



Jonathan A. Lanford
Chief Executive Officer

Month 2025-2026	Waste Received	Materials Recycled or Diverted				Total Recycled	%
		Wood	Metal	Tires	Other		
JULY	37,043	812	30	43	-	885	2.4%
AUGUST							
SEPTEMBER							
OCTOBER							
NOVEMBER							
DECEMBER							
JANUARY							
FEBRUARY							
MARCH							
APRIL							
MAY							
JUNE							
TOTALS	37,043	812	30	43	-	885	2.4%

NOTES :

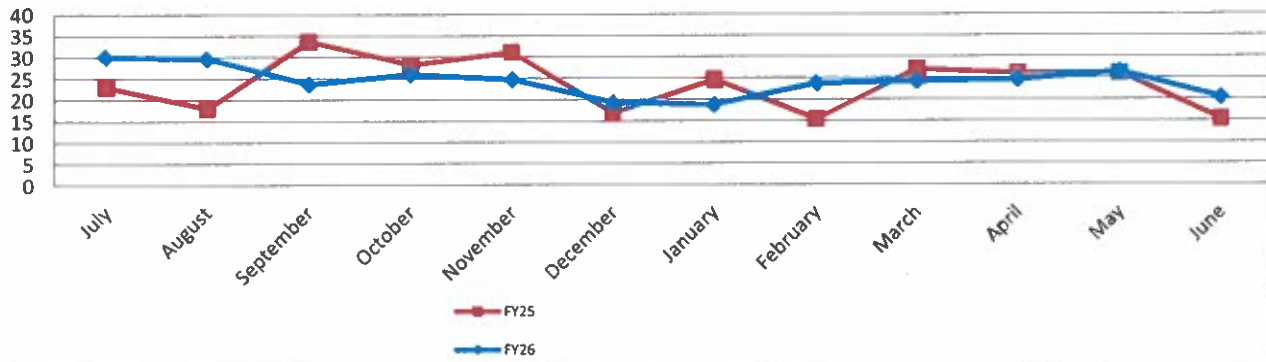
1. All numbers expressed as tons.

Respectfully submitted,


 Jonathan A. Lanford
 Chief Executive Officer

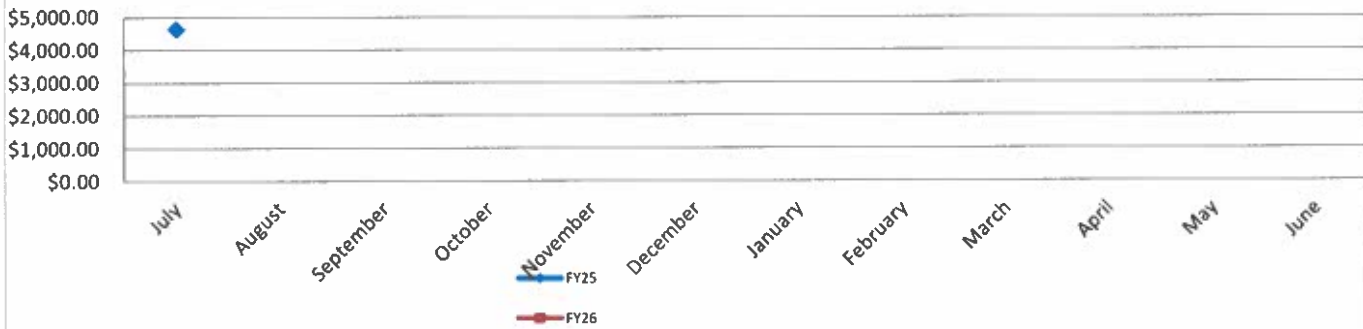
Scrap Metal Recycled

Tonnage



Scrap Metal Recycled

Revenue



	Revenue	*Long Ton	Rev/Ton	**Short	Revenue	*Long Ton	Rev/Ton	**Short
	FY25	FY25	FY25	FY25	FY26	FY26	FY26	FY26
July	\$4,646.84	\$26.39	\$176.08	\$41.48				
August								
September								
October								
November								
December								
January								
February								
March								
April								
May								
June								
FY Total	\$ 4,647	26.39	\$ 176	41.48	\$ -	0.00	#DIV/0!	0.00

- * Scrap metal contract payments are based on long ton measurements after receipt at New River Recycling
- ** Short Ton is reported from Waste Works Scalehouse Program and deviates due to tare weight fluctuations

Roanoke Valley Resource Authority

Household Hazardous Waste

FY 25

ITEM IV.G

Contracted HHW Expenditures

Month	Labor Cost	Disposal Cost	Total	Residents Registered	Residents Served	Resident
July	\$1,000.00	\$6,010.00	\$7,010.00	99	62	\$113.06
August	\$1,000.00	\$6,050.00	\$7,050.00	99	69	\$102.17
September						#DIV/0!
October						#DIV/0!
November						#DIV/0!
December						#DIV/0!
January						#DIV/0!
February						#DIV/0!
March						#DIV/0!
April						#DIV/0!
May						#DIV/0!
June						#DIV/0!
Total	\$ 2,000.00	\$12,060.00	\$ 14,060.00	198	131	\$107.33
YTD Combined Residents Total					131	\$41.62

Cost Per

Daily HHW Quantities

*	Oil Gallons	Antifreeze Gallons	Batteries Each	Latex Paint Gallons	Total
YTD Total	215			555	
YTD Residents Total	43			111	

Registration by Municipality

Month	County of Roanoke		City of Roanoke		Town of Vinton		City of Salem		Total	
	Residents Registered	Residents Served	Residents Registered	Residents Served	Residents Registered	Residents Served	Residents Registered	Residents Served	Residents Registered	Residents Served
July	51	34	34	19	5	3	9	6	99	62
August	40	28	37	23	4	4	18	14	99	69
September									0	0
October									0	0
November									0	0
December									0	0
January									0	0
February									0	0
March									0	0
April									0	0
May									0	0
June									0	0
Total	91	62	71	42	9	7	27	20	198	131

*Note: Customers served assumption is 5 gallon limit per customer or 1 battery each